



**NJSIA SEMINAR** | DON'T GAMBLE WITH YOUR  
WORKERS' COMP PROGRAM

MAY 6 - 7, 2010  
HARRAH'S RESORT AND CASINO  
ATLANTIC CITY, NEW JERSEY

**NJ**  
**SIA** NEW JERSEY  
SELF INSURERS' ASSOCIATION

# THURSDAY, MAY 6, 2010 GRAND BALLROOM

**8:00am** Registration

**8:00 – 8:45am** Continental Breakfast

**8:45 – 9:00am**  
**WELCOME**

*Jim Strahan, Corporate Manager HR - Gerresheimer Glass – NJSIA President*  
*Regina K. Lamptey - NJSIA Program Chairperson*

**9:00 – 9:45am**  
**THREE OF A KIND - WORKERS' COMPENSATION,  
FRAUD AND SURVEILLANCE**

*Alice Lihou, VP Acct. Management and Claims Operations – Scibal Associates; Lloyd Brown, Senior Manager – Stumar Investigations; and Frank Harrison, Executive Director Risk Management – Tropicana Casino and Resort*

*Moderator: John Geaney, Esq. – Capehart and Scatchard*

This distinguished panel will discuss the connection between workers' compensation, fraud and the effective use of surveillance. Learn helpful techniques that can be implemented in claims management.

**9:45 – 10:30am**  
**STOP ROLLING THE DICE - PROVEN COST  
CUTTING TECHNIQUES**

*Bill Abate, Risk and Safety Manager – Holman Automotive Group, Inc; Trudy Mandia, Senior Workers' Compensation Manager – Atlanticare and Frank DelGaudio, Risk Manager – Essex County, Tenita F. Gibson, HR Consultant, DuPont Chambers Works*

*Moderator: Ralph Angelo, Workers' Compensation Consultant – PSE@G*

Learn what other professionals have done to control the increasing costs associated with their workers' compensation programs. It may be easier than you think.

**10:30 – 11:00am Break**  
Networking and Vendor Exhibits

**11:00 – 12:00pm**  
**KNOW WHEN TO HOLD'EM, KNOW WHEN TO FOLD'EM  
– KNEE INJURIES AND WORK CAUSALITY**

*Dr. Thomas Dwyer, President @ CEO – Premier Orthopedics*  
Orthopedic surgeon, Dr. Thomas Dwyer, will discuss work related knee injuries and how causality to work is established.

**12:00 – 1:15pm Lunch (Grand Ballroom)**

*State of the Division of Workers' Compensation*  
Director and Chief Judge NJ Division of Workers' Compensation  
Networking and Vendor Exhibits

**1:15 – 2:00pm**  
**PLAYING YOUR TRUMP CARD - WHAT CAN YOUR  
BROKER DO FOR YOU?**

*Paul J. Miola, EVP Northeast Public Entity Division – Arthur J. Gallagher Risk Management Services, Inc.; John Morel, Senior Vice President – Marsh, USA, Inc. and Frank Proctor, EVP Business Development – Conner Strong Companies, Inc. – Len Churnetski, COO National Casualty Brokerage, Aon*  
*Moderator: Chris Hansen, Safety Director – WalMart US*  
Having a broker at your disposal can be invaluable when administering a workers' compensation program. Are you taking full advantage of what your broker or WC Consultant has to offer? Learn about numerous services provided by brokers today and how you can benefit from such services

**2:00 – 3:00pm**  
**EMPLOYEE HEALTH IS NOT A ROULETTE GAME –  
INFECTIOUS DISEASES IN THE WORKPLACE**

*Dr. Christina Tan, Medical Director for Communicable Disease Services – New Jersey Department of Health*

Managing employee illness can be as challenging as managing work injuries. Dr. Tan will review infectious diseases present in today's workplace and the impact these diseases have on the worker and employer.

**3:00 – 3:30pm Break**  
Networking and Vendor Exhibits

**3:30 – 4:30pm**  
**THE HIGH STAKES OF MEDICARE REPORTING  
AND SET-ASIDES - MSA UPDATE**

*Robert T. Lewis, Chief Legal Officer – Crowe Paradis Services Corp; Leslie Schumacher, President – PlanPoint, USA and Duke T. Wolpert, Vice President of Strategic Services – Gould @ Lamb, LLC*

Find out what Medicare requirements affect your workers' compensation program and what self-insuring employers must do. The experts are back to bring us up to date on reporting obligations that will help you maintain compliance.

**5:30 – 7:30pm**  
**PRESIDENT'S RECEPTION**

Oasis Pool – Poolside

A fun and relaxing time awaits you at Harrah's Oasis Pool. Network with NJSIA members and other workers' compensation professionals as you enjoy cocktails and hot hors d'oeuvres.

# FRIDAY, MAY 7, 2010 GRAND BALLROOM

**7:00 – 8:00am** Hot Buffet Breakfast (Grand Ballroom)

**8:30 – 9:15am**  
**DEAL OR NO DEAL - CASE LAW AND  
LEGISLATION UPDATE**

*Speaker Ed Herman, Esq., and Mark Herman, Esq., Hill Wallack, LLP*  
Our speaker will discuss current case law and legislation that impact New Jersey workers' compensation.

**9:15 – 10:00am**  
**EVERYONE'S A WINNER - BEST PRACTICES  
AROUND THE HORN**

*Joyce Newman – First Managed Care Option and Lora Northen, Esq. – Capehart and Scatchard*

A fantastic opportunity to discuss best practices and what works well for your company's workers' compensation program. Share the outcome of an interesting claim or return to work success story. Come prepared to join in this lively discussion and have fun while learning.

**10:00 – 10:30am Break**  
Networking and Vendor Exhibits

**10:30 – 11:30am**  
**THREE CARD MONTE – THE TANGLED WEB OF WC,  
ADA, AND FML**

*John Geaney, Esq. – Capehart and Scatchard and Rick Hasenauer, VP Director Human Resources – Gerresheimer Glass, Inc.*  
Confused about the WC/ADA/Family Medical Leave connection? Messrs. Geaney and Hasenauer will untangle the web to help keep you from getting caught in the maze of state and federal mandates.

**11:30am** Closing Remarks and Raffles

## SEMINAR REGISTRATION

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Contact Person \_\_\_\_\_

Name of 1st Attendee \_\_\_\_\_

Name of 2nd Attendee \_\_\_\_\_

### FEE FOR TWO-DAY SEMINAR

Registration Fee per NJSIA Member \$225.00

Registration Fee per Non-Member \$275.00

CHECK ENCLOSED \$ \_\_\_\_\_

### ASK THE EXPERTS

Have a question about a seminar topic that you would like a speaker to address? What best practices would you like to discuss during the Around the Horn session?

Include your question and name of speaker, or best practice topic with your registration.

Question/Topic: \_\_\_\_\_

Speaker: \_\_\_\_\_

### HOTEL RESERVATION INFORMATION

Harrah's Resort is offering overnight guests attending the Seminar rooms in the New Water Front Tower at \$97.00 plus tax per night, single or double occupancy. Each additional person in the room is \$20.00.

Reservations must be made through the Convention Reservations Department by calling 1-800-345-7253, weekdays 8:00 am — 5:00 pm, by April 21, 2010.  
Cancellations are accepted by Harrah's 72 hours prior to arrival.

## PAYMENT NOTES

### PAYMENT: CHECKS ONLY, PAYABLE TO:

New Jersey Self Insurers' Association  
1 Joseph Drive. Lincroft, NJ 07738-1354

### REGISTRATION & REFUND DEADLINE: APRIL 25, 2010

Inquiries: Phone: 732-219-0319

Fax: 732-219-9248/E-mail— mbala@njselfinsurers.com

Web Address: <http://www.njselfinsurers.com>

## VENDOR REGISTRATION

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Contact Person \_\_\_\_\_

Name of 1st Attendee \_\_\_\_\_

Name of 2nd Attendee \_\_\_\_\_

### EXHIBIT TABLES

**Associate Member Fee of \$500.00** for one vendor table, including two persons for Seminar, meals & President's Reception. Each additional attendee must remit the regular member conference fee.

**Non-Member Fee of \$800.00** for one vendor table, including two persons for Seminar, meals & President's Reception. Each additional attendee must remit the regular non-member conference fee.

### THEME CONTEST - "ATLANTIC CITY"

Vendors, this is your chance to win free registration (the equivalent of one vendor table at member fee) for the 2011 NJSIA Spring Seminar. Exhibitors are encouraged to participate in the spirit of the theme and to decorate their display with the sights and sounds experienced while in Atlantic City, such as casino activity, entertainment, the boardwalk and the shore. The exhibitor who best depicts the sensations of Atlantic City will win this contest. Use your imagination to create a unique and award winning display. NJSIA reserves the right to reject exhibits inappropriate for a business gathering with a no refund policy. The winner will be chosen by the seminar attendees and the winner will be announced May 7 at the end of the program. Winner must be present.

### SPONSORSHIPS

**GOLD:** Fee of \$2,500 for sponsorship of President's Reception, Breakfast, Lunch and Breaks; one vendor exhibit booth with four attendees for conference, meals and reception; a full page ad in the seminar brochure; your company signage in the events area; and the opportunity to present attendees with company information. Company name (or names) to appear on the signage:

**SILVER:** Fee of \$1,500 for sponsorship of President's Reception, Breakfast, Lunch and Breaks; one vendor exhibit booth with three attendees for conference, meals and reception; a half page ad in the seminar brochure, and the opportunity to present attendees with company information.

**AD BOOK:** Company advertisement in the program:

Business Card \$50.00

1/4 page \$100.00

1/2 page \$200.00

full page \$300.00

Print specifications: PDF or Jpeg file submitted via email to [cwright@capehart.com](mailto:cwright@capehart.com) by April 25 2010.

## WHO SHOULD ATTEND THIS SEMINAR:

- ▶ Workers' Compensation Professionals
- ▶ Attorneys, Claims/Case Management
- ▶ Risk Management
- ▶ Human Resources Professionals
- ▶ Health and Safety Professionals
- ▶ Occupational Health Nurses
- ▶ Benefit Analysis
- ▶ Disability Management Professionals
- ▶ Third Party Administrators
- ▶ Rehabilitation Specialists
- ▶ Medical and Pharmacy Management
- ▶ Investigators

Graphic Design courtesy of Black Dog Design  
kelly@black-dog-design.com  
www.black-dog-design.com

## ABOUT NJSIA - [www.njsselfinsurers.com](http://www.njsselfinsurers.com)

The New Jersey Self Insurers' Association is a coalition of major employers in the State who have taken direct responsibility for the safety and well being of their employees by choosing to self insure their workers' compensation programs.



### Our primary mission is to promote and protect the interests of our members. We fulfill this mission by:

- ▶ Keeping members informed of pending legislation and developments within the workers' compensation court system through the publication of timely bulletins and member updates.
- ▶ Pro-actively working with state legislators and regulators in support of sound workers' compensation policy, law and regulations.
- ▶ Hosting seminars featuring prominent speakers whose actions shape the workers' compensation landscape in New Jersey.
- ▶ Conducting vendor fairs where members can learn about services offered by various third party claim administrators, managed care providers, investigative services and other companies serving the workers' compensation community.
- ▶ Providing educational and networking opportunities for risk managers, safety managers, claim managers, human resource professionals and medical professionals.
- ▶ Assisting companies desiring to obtain self-insurance status in New Jersey.